

More Than Video™

The ETCorp Newsletter

Issue 2, 2010

ETCorp Partner with Wilson Security

ETCorp and Wilson Security have entered into a new partnership to sell the GPAC System™ throughout Australia. The new agreement will enable Wilson Security to deliver More Than Video™, by using the GPAC System™ to integrate multiple cameras and sensors to share real time data over the internet, adding to their portfolio of innovative technology solutions to protect people and assets.

ETCorp are thrilled to be partnering with Wilson Security as they have a strong commitment to excellence in technological innovation backed up by over 40 years experience in security risk management. Combined with ETCorp's strong technology expertise the partnership provides an exciting opportunity to bring More Than Video™ security solutions to a wider audience.



"Wilson Security is now able to deliver the latest web based technology to enable sophisticated yet flexible risk management simply and cost effectively.

For too long CCTV has been about "ticking a box" so we're pleased to be able to partner to deliver more than just video to Wilson Security's clients. The benefits for those clients will be enhanced corporate resilience, greater interoperability and ultimately to their bottom line", said Martin Cebis, CEO of ETCorp.

Inside this issue:

GPAC System™ wins International, National and State Awards p2

GPAC System™ TV - New Videos now p4

About ETCorp p4

ETCorp and Chubb Join Forces



ETCorp and Chubb Fire and Security Services have announced a new partnership to sell the GPAC System™ nationwide.

The new agreement will enable Chubb Fire and Security Services to deliver More Than Video™, by using the GPAC System™ to integrate multiple cameras and sensors to share real time data over the internet, adding to their portfolio of effective electronic security solutions specifically tailored to customers' needs.

ETCorp are excited by the new partnership with Chubb, Australia's leading provider of security and fire safety solutions, combining more than 185 years of safety expertise with

(Continued on page 2)

(Continued from page 1)

state-of-the art technology. This experience along with ETCorp's strong technology expertise the partnership will allow Chubb's customers throughout Australia to benefit from security solutions that are much More Than Video™.

"We believe that ETCorp's flexible system will tailor well to suit Chubb's customers as Chubb provides fire, security and related services it is itself much more than a video system provider. We are excited by their

partnership with our products." said Martin Cebis, CEO of ETCorp.

"The ETCorp GPAC System™ will provide Chubb Fire and Security with greater flexibility to be able to integrate into existing Fire and Security systems enhancing system capabilities as well as develop cost effective solutions for our business markets and the wider community, creating a safer environment for all" said John Vos, Business Development Executive of Chubb Fire and Security in Perth.

GPAC System™ wins International, National and State Awards

Over a successful 48 hours the GPAC System has picked up four major awards, with ETCorp being recognised for innovative use of broadband, world-class security technology and helping to improve community safety.

Security Summit

In San Diego ETCorp scooped the top prize in the 7th annual The Security Summit Awards, which recognise innovative world-class security technologies from around the globe.

The GPAC System™ was awarded first prize in the Communications, Interoperability & Hastily Formed Networks category, by a panel of five national and international judges including representatives from Defence and Homeland Security Agencies. The event was hosted by the Security Network and featured speakers and panels which included government, military, academia and industry representatives from multiple countries.

The importance of the award was stressed by ETCorp CEO, Martin Cebis "The Security Network has real judges and users from the coal face of Security and Defence and provides validation that ETCorp's mission "To connect to, and bring to life every device so that computers work for people" is being realised to deliver better capability to their communities. The benefits will be felt by us all," he said.



Sahid Sesay receiving the award from Rear Admiral Wendi Carpenter

ATUG

In Sydney ETCorp were recognised for pioneering use of broadband at the 2010 Australian Telecommunications Users Group (ATUG) National Broadband Awards where the GPAC System™ picked up the award for the Effective use of Broadband in Government. An independent panel of judges, chaired by ATUG Vice Chairman Paul Morris, awarded first place to the GPAC System™.

ETCorp CEO Martin Cebis said the award demonstrated how technology can help solve social problems. “Applications of the GPAC System™ include community safety, crime prevention and environmental monitoring with the recognition for ETCorp highlighting how the use of broadband contributes to the wellbeing of our society,” he said.

Mr Cebis also said that the award was a nod for the importance of government support for innovation and investment in broadband. “Last year the WA Department of Environment and Conservation won the ATUG award for the best use of broadband in government using our product. With this second award for the GPAC System™ in government applications it’s great to see that as well as the general public, Local, State and Federal government are now directly reaping the efficiency benefits from supporting innovative technology companies.”



Martin Cebis, CEO ETCorp with Senator Stephen Conroy, Minister for Broadband, Communications and the Digital Economy and Paul Morris, ATUG Vice Chairman



Martin Cebis receiving the award from Richard Bone, MD of Elk Software Group

WAITTA

Closer to home the GPAC System™ picked up two awards in this year’s WAITTA (Western Australian Information Technology and Telecommunications Awards). The awards in the Infrastructure and Telecommunications categories recognise the diverse applications of the GPAC System™ in areas including community crime and covert surveillance.

The Infrastructure award was presented to the City of Belmont in recognition of the City’s use of the GPAC System™ to take an innovative approach to the problem of community safety. Collecting the award Mayor of Belmont, Glenys Godfrey, explained the benefits the GPAC System™ has brought to Belmont. “This new infrastructure solution has enabled the City to lead the way in establishing a partnership with local businesses, the community and police; helping all parties to work together to reduce crime. This pioneering approach has already generated real results, saving both time and money.”

ETCorp was also awarded first place in the Telecommunications category for the innovative use of the GPAC System™ in covert surveillance operations to capture footage of theft and vandalism as part of the Housing Industry Association “Name and Shame” campaign.

Martin Cebis, CEO of ETCorp explained the significance of the awards “We are showing that by connecting and putting to work devices for people that IT can tackle society’s problems in and more effective ways. It is fantastic for us and the City of Belmont to be recognised as a leaders by our peers as the WA ITT Awards have done and we are humbled by it.”



Martin Cebis, CEO ETCorp



GPAC System™ TV - New Videos now Online!

GPAC System TV is now live on YouTube! To view our brand new videos, simply go to:

www.etcorp.com/media/videos.html



Latest Videos



More Than Video™

See how the versatile GPAC System™ enables you to Automate, Share and Integrate your systems.



GPAC System™ in action

Watch the GPAC System™ being used for:
Emergency Pollution Response
Remote Property Monitoring
Community Safety Solution



Channel Ten News - Belmont GPAC System™ Launch

View Channel Ten coverage of the recent City of Belmont GPAC System™ launch featuring an interview with Minister for Home Affairs, Brendan O'Connor.



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ETCorp is changing the way people work together by removing the pain of technology, making it easy to connect and share real time data over the internet. Our GPAC System™ is a unique software platform that empowers people by allowing easy automation of manual tasks, enabling the freedom of computers working for people.

The GPAC System™ is More Than Video™, combining both video and sensor data for fixed and mobile applications in industries such as security, defence and government.